

KİLİS 7 ARALIK UNIVERSITY FACULTY OF ECONOMICS AND ADMINISTRATIVE SCIENCES
DEPARTMENT OF BUSINESS ADMINISTRATION UNDERGRADUATE COURSE CATALOG (2021-2022)

FIRST YEAR													
Code	CLASS 1 PERIOD 1 (SEMESTR 1)	Status	T	U	K	ECTS	Code	CLASS 1 PERIOD 2 (SEMESTR 2)	Status	T	U	K	ECTS
0501101	Introduction to Law	Mandatory	3	0	3	3	0501102	Introduction to Behavioral Sciences	Mandatory	3	0	3	3
0501103	General Accounting -I	Mandatory	3	0	3	5	0501104	General accounting - II	Mandatory	3	0	3	4
0501105	Introduction to Business Sciences-I	Mandatory	3	0	3	5	0501106	Introduction to Business Sciences-II	Mandatory	3	0	3	4
0501107	Introduction to the Economy-I	Mandatory	3	0	3	5	0501108	Introduction to the Economy-II	Mandatory	3	0	3	4
0500101	Mathematics-I	Mandatory	3	0	3	3	0501110	Law of Debts	Mandatory	2	0	2	3
0101101	Turkish Language-I	Mandatory	2	0	2	2	0500102	Mathematics-II	Mandatory	3	0	3	3
0102101	Atatürk Principles and History of Revolution-I	Mandatory	2	0	2	2	0101102	Turkish Language-II	Mandatory	2	0	2	2
0103101	English-I	Mandatory	3	0	3	3	0102102	Atatürk Principles and History of Revolution-II	Mandatory	2	0	2	2
							0103102	English-II	Mandatory	3	0	3	3
	Total		22	0	22	28		Total		24	0	24	28
	Elective Course		1	1	0	2		Elective Course		1	1	0	2
	PERIOD TOTAL		23	1	22	30		PERIOD TOTAL		24	1	24	30
	ELECTIVE COURSES							ELECTIVE COURSES					
0104101	Physical Education-I	Elective	1	1	0	2	0104102	Physical Education-II	Elective	1	1	0	2
0105101	Music-I	Elective	1	1	0	2	0105102	Music-II	Elective	1	1	0	2
0106101	Basic Computer Information	Elective	1	1	0	2	0106102	Computer Programs	Elective	1	1	0	2
0500001	Information Management	Elective	1	1	0	2	0500002	Occupational Ethics	Elective	1	1	0	2
								Common Selected Course*	Elective				
SECOND YEAR													
Code	CLASS 2 PERIOD 1 (SEMESTR 3)	Status	T	U	K	ECTS	Code	CLASS 2 PERIOD 2 (SEMESTR 4)	Status	T	U	K	ECTS
0501201	Inventory and Balance Sheet	Mandatory	3	0	3	5	0501202	Company Accounting	Mandatory	3	0	3	5
0501203	Marketing Principles	Mandatory	3	0	3	4	0501204	Marketing Research	Mandatory	3	0	3	4
0501205	Trade Law	Mandatory	2	0	2	2	0501206	Computerized Accounting	Mandatory	1	2	3	5
0501207	Management and Organization	Mandatory	3	0	3	4	0501208	Law of Commercial Papers	Mandatory	2	0	2	4
0501209	Statistics-I	Mandatory	2	0	2	4	0501210	Statistics-II	Mandatory	2	0	2	4
0112100	Digital Literacy	Mandatory	2	0	0	3							
	Total		15	0	13	22		Total		11	2	13	22
	Elective Course					8		Elective Course					8
	PERIOD TOTAL					30		PERIOD TOTAL					30
	ELECTIVE COURSES							ELECTIVE COURSES					
0501001	Business and Environmental Policies	Elective	3	0	3	4	0501009	Macroeconomics	Elective	3	0	3	4
0501002	Professional English-I	Elective	3	0	3	4	0501010	Professional English-II	Elective	3	0	3	4
0501003	Tourism Management	Elective	3	0	3	4	0501011	Management Information System	Elective	3	0	3	4
0501004	Public Finance	Elective	3	0	3	4	0501012	Working Economy and Industrial Relations	Elective	3	0	3	4
0501005	Advertising	Elective	3	0	3	4	0501013	Service Marketing	Elective	3	0	3	4
0501006	Microeconomics	Elective	3	0	3	4	0501014	Organizational Behavior	Elective	3	0	3	4
0501008	Social Policy	Elective	3	0	3	4	0501015	Urbanization and Environmental Management	Elective	3	0	3	4
0501049	Public Relations	Elective	3	0	3	4	0501050	Contemporary Management Techniques	Elective	3	0	3	4
	Common Selected Course*	Elective						Common Selected Course*	Elective				
THIRD YEAR													
Code	CLASS 3 PERIOD 1 (SEMESTR 5)	Status	T	U	K	ECTS	Code	CLASS 3 PERIOD 2 (SEMESTR 6)	Status	T	U	K	ECTS
0501301	Cost Accounting	Mandatory	3	0	3	5	0501302	Management Accounting	Mandatory	3	0	3	5
0501303	Tax Law	Mandatory	3	0	3	5	0501304	Production Management	Mandatory	3	0	3	5
0501305	Financial Management-I	Mandatory	3	0	3	5	0501306	Financial Management-II	Mandatory	3	0	3	5
0501307	Human Resources Management	Mandatory	3	0	3	5	0501308	Entrepreneurship	Mandatory	2	2	3	5
	Total		12	0	12	20		Total		11	2	12	20
	Elective Course					10		Elective Course					10
	PERIOD TOTAL		16	1	17	30		PERIOD TOTAL					30
	ELECTIVE COURSES							ELECTIVE COURSES					
0501018	New Financial Techniques	Elective	3	0	3	5	0501025	Competition Strategy	Elective	3	0	3	5
0501019	Globalization and Economic Crises	Elective	3	0	3	5	0501026	Administrative Law	Elective	3	0	3	5
0501020	Public Administration	Elective	3	0	3	5	0501027	Consumer Behaviors	Elective	3	0	3	5
0501021	Constitutional Law	Elective	3	0	3	5	0501028	Money and Bank	Elective	3	0	3	5
0501022	Innovation and Branding	Elective	3	0	3	5	0501030	Occupational and Social Security Law	Elective	3	0	3	5
0501023	Social Entrepreneurship	Elective	3	0	3	5	0501031	Career Planning and Management	Elective	3	0	3	5
0501024	Financial Literacy	Elective	3	0	3	5	0501032	Information Economy	Elective	3	0	3	5
0501051	Sales Management	Elective	3	0	3	5	0501052	Customer Relations Management	Elective	3	0	3	5
	Common Selected Course*	Elective						Common Selected Course*	Elective				
FOURTH YEAR													
Code	CLASS 4 PERIOD 1 (SEMESTR 7)	Status	T	U	K	ECTS	Code	CLASS 4 PERIOD 2 (SEMESTR 8)	Status	T	U	K	ECTS
0501401	Analysis of Investment Projects	Mandatory	3	0	3	5	0501402	Business Policy and Strategic Management	Mandatory	3	0	3	5
0501403	Financial Statements Analysis	Mandatory	3	0	3	5	0501404	Accounting Audit	Mandatory	3	0	3	5
0501405	Operations Research	Mandatory	3	0	3	5	0501406	Term Paper	Mandatory	1	1	0	5
0501407	Research Methods	Mandatory	3	0	3	5	0501408	Electronic Trade		3	0	3	5
	Total		12	0	12	20		Total		10	1	9	20
	Elective					10		Elective					10
	PERIOD TOTAL					30		PERIOD TOTAL					30
	ELECTIVE COURSES							ELECTIVE COURSES					
0501033	Total Quality Management	Elective	3	0	3	5	0501041	Leadership	Elective	3	0	3	5
0501034	Foreign Trade Transactions and Accounting	Elective	3	0	3	5	0501042	International Finance	Elective	3	0	3	5
0501035	International Marketing	Elective	3	0	3	5	0501044	Securities Analysis	Elective	3	0	3	5
0501036	Capital Markets	Elective	3	0	3	5	0501045	Turkish Tax System	Elective	3	0	3	5
0501037	International Management	Elective	3	0	3	5	0501046	Economic Integration and the EU	Elective	3	0	3	5
0501038	Consumer Law	Elective	3	0	3	5	0501047	Health Institutions Management	Elective	3	0	3	5
0501039	Local Governments	Elective	3	0	3	5	0501048	Turkey's Economy	Elective	3	0	3	5
0501040	Supply Chain Management	Elective	3	0	3	5	0501053	Business Ethics and Governance	Elective	3	0	3	5
	Common Selected Course*	Elective						Common Selected Course*	Elective				

For undergraduate students: * This is a course chosen from the Rectorate Common Elective Courses Pool. In order to graduate, the student must take at least two, at most three common elective courses. The common elective course can be taken in any semester except the first semester. Since the common elective course to be taken will be counted instead of the elective course for that semester, the course whose ECTS is suitable must be selected.

MANDATORY COURSES 180 ECTS (%75) SELECTED COURSES 60 ECTS (%25) TOTAL 240 ECTS (%100)